







INFRASTRUCT PSYCHOLOGY:

Overvaluing Outdated Data Centers



MeriTalk, in partnership with Amazon Web Services (AWS), surveyed Public Sector Summit 2019 registrants to understand how they assess data center value and why some find it so hard to let go.*

Attachment Issues



of government IT pros say their agency holds onto outdated data centers longer than they should



say their agency overvalues data centers (vs. 51% of industry)



think their agency needs to make **more effective** data center migration decisions

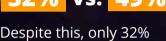


Most common excuses for

Settling for the Status Quo





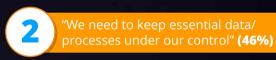


have formally assessed the value of their data centers in the last year (vs. 49% of industry)



centers open? "It will be too expensive" (51%)

keeping outdated data



"It will take too long to migrate" **(41%)**

Weighing the Options

when assessing data center value:



data/systems contained

Amount of **mission-critical**





Costs considere when deciding to migrate:

infrastructure costs 59% Time needed to migrate



say they are **actively moved** an application

data center

taking steps toward

Top motivators?

to the cloud

Increased Scalability

Agility/Flexibility

Cost Savings

closed at least

one data center



They see the ideal infrastructure as:

89% 82% 67%

tell yourself about data center transformation?

Invest in

Advice for the Future If you could go back five years, what would you

- 55

Develop a

migration

plan sooner

staff training

Urge [key decision

makers] to bring on

cloud-savvy personnel

Don't fear the cloud, fear the status quo

Expose shortcomings of existing data centers

early and often

AWS provides commercial cloud capabilities across all classification levels, offering agencies the flexibility to rapidly scale for mission needs.

To learn more, visit: https://aws.amazon.com/government-education/government/



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