
Creating a Data Driven Government: Take Control Today, Transform Tomorrow

Veritas Public Sector Vision Day



Newseum | Washington, D.C.
January 31, 2019

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MeriTalk
Improving the Outcomes
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The truth in information.

The Cloud Opportunity

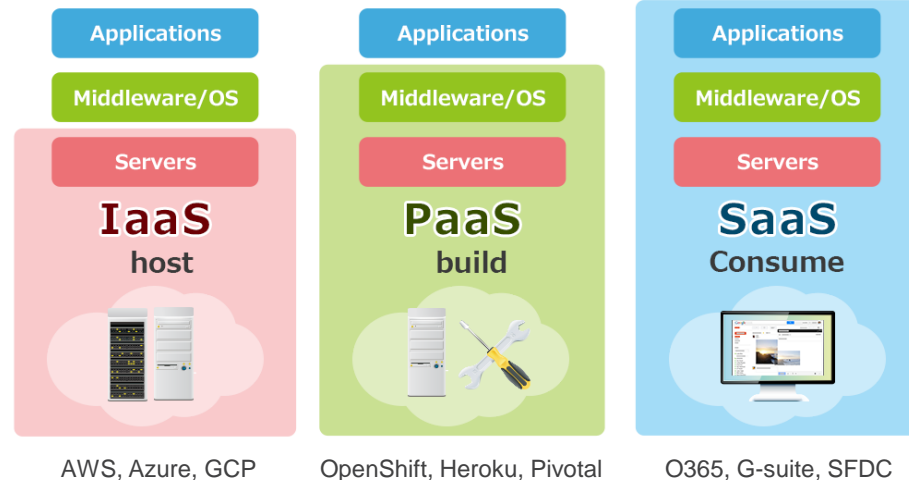
Peter McNamara
Vice President, Global Cloud Alliances & GTM Strategies

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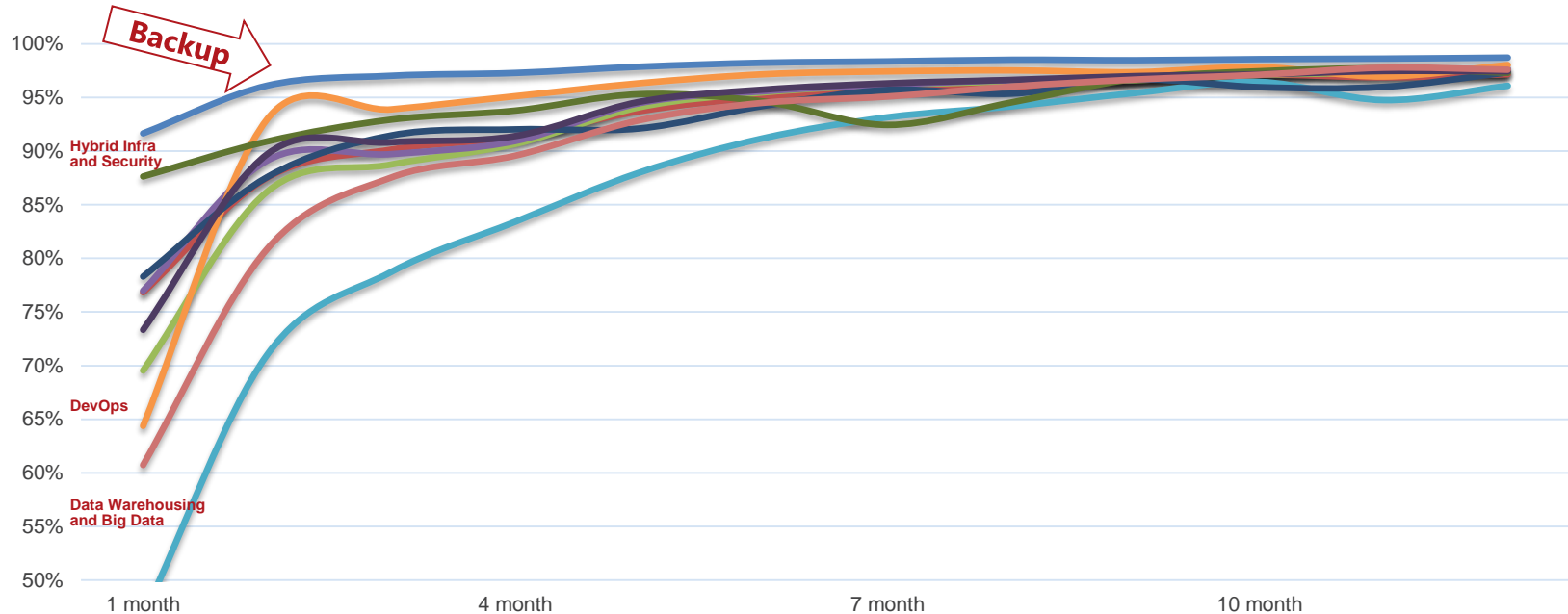
The truth in information.

What's Happening with the Cloud

- 73% have adopted cloud, and another 17% intend to do so in the next 12 months
- 73% of the companies use IaaS; 61% use PaaS; 83% use SaaS
- Today 48% of an average IT environment is on Cloud (23% is SaaS; 25% is IaaS/PaaS)
- In next 18 months, non-cloud will only be 31% of an average IT environments
- Top priorities in Cloud are: DR, Dev/Test and system management/DevOps



Backup Leads the Way to the Cloud



Perception is Changing!

- Every vendor on the Storage Software market report has a cloud offering*
- Cloud vendor service improvements are affecting customer perception
- The Enterprise Strategy Group (ESG) recently asked a simple question: “What would drive your organization to replace its primary data backup solution/vendor?”

To move from on-premises data protection to cloud-based data protection.

30% of respondents

To consolidate to a single solution.

28% of respondents

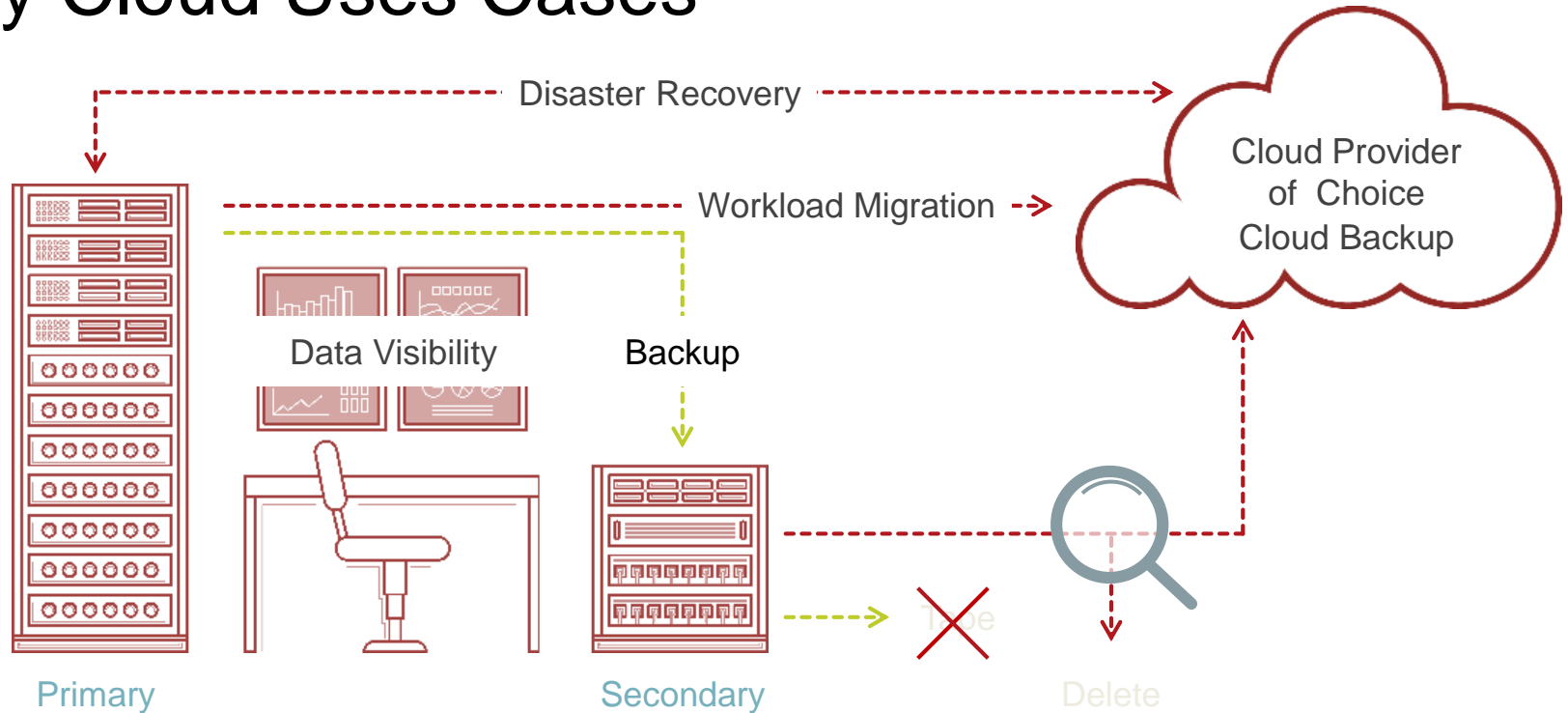
Veritas Supports all the Major CSPs



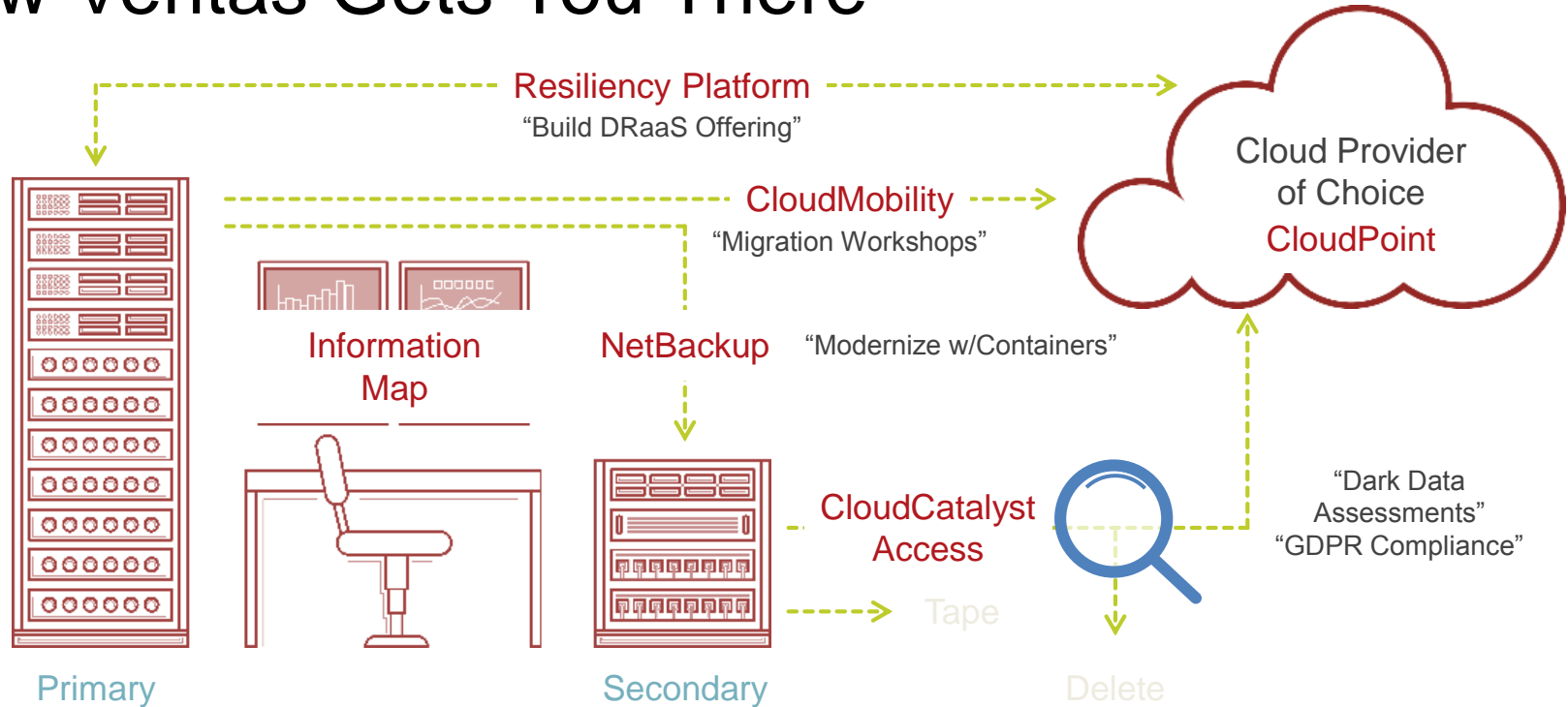
Partner Vignette



Key Cloud Uses Cases



How Veritas Gets You There



The Veritas Advantage



Data Center Backup

Start by getting
data off tape and
into cloud



Disaster Recovery

Eliminate standby
DR sites and
leverage cloud



Workload Migration

Move the right
workloads to
the cloud



Cloud Backup

Ensure optimized
protection for cloud
apps and data



Data Visibility

Maintain visibility
across the entire data
landscape

Questions?

Thank you!

Peter McNamara
Vice President, Global Cloud Alliances & GTM Strategies

Peter.McNamara@veritas.com

(480) 528-3872

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